

The logo for VIVO, featuring the word "VIVO" in a bold, white, sans-serif font. The letters are slightly rounded and have a clean, modern appearance. The background is a solid blue color with a pattern of lighter blue circles of varying sizes, creating a textured, bubbly effect.

**VIVO**

**IMPROVING PERFORMANCE, MOTIVATION  
AND ENGAGEMENT IN SCHOOLS**



A photograph of three students in school uniforms. A blonde girl is sitting at a desk, pointing at a tablet held by a boy. Another boy is leaning over her shoulder, looking at the tablet. They are all smiling and appear to be engaged in a collaborative learning activity. The background shows a classroom setting with bookshelves.

Our focus at Vivo is to provide a platform that will encourage students to develop a positive and healthy attitude to learning.

## THE VIVO EXPERIENCE

**Vivo, Australia's leading school rewards platform, has been at the forefront of learning technology and behaviour change since 2008. Now with over 1.4 million users worldwide, Vivo is widely known and loved by students and teachers alike, not just because it makes learning more fun and collaborative but because it gets results, helping schools to help students to excel.**

The key to Vivo's success is that it offers so much more than just rewards. Schools choose their budget, criteria for rewarding and the type of reward – which could be a privilege, something from the VivoShop, the school's own shop or even a charitable donation.

Vivo then works in partnership with schools to drive engagement by providing support, consultancy and motivators for students and teachers. The VivoShop is always stocked with the rewards students want, which saves precious time and budget spent by teachers on managing their own merit system.

Vivo has proven to be very successful in motivating students with over 94% of our schools reporting an improvement in performance, motivation and behaviour. Many schools are now using Vivo as a platform to drive their positive behaviour framework. Everything we do at Vivo is designed to help schools to encourage a healthy attitude to learning. From primary school right through to high school, Vivo sets a powerful framework for positive behaviour and personal growth.



# THE VIVO PLATFORM



## Technology

Vivo is a flexible, multi-platform rewarding solution which works for all end users.

### It gives:

- Schools the ability to set objectives and report success.
- Teachers simple tools for rewarding.
- Parents real-time access to their child's progress.
- Students the technology and rewards they love.



## Service

Vivo works closely with schools to ensure they get the most out of the system.

### The service includes:

- Fully-managed shop module.
- Dedicated account support.
- Advice and insights for schools including a blog, support forum and regular webinars.
- Calendar of activities to engage students.
- Help and guidance to engage local businesses to support school programmes.



## Results

Our surveys show that students are happier and more motivated and teachers feel more supported as a result of using Vivo.

### A recent survey found:

- 96% of schools said Vivo had contributed to better performance.
- 93% to improvements in behaviour.
- 83% to better attendance.
- 71% improvement in building partnerships.

# SCHOOLS LOVE VIVO

## Customisable

Vivo is a fully customisable platform to match your school's budget and strategic plan. The platform is easy to set up, administer and control with rewarding options for attendance, punctuality, behaviour and more.

## Cost Savings

Vivo replaces paper based merit systems which are expensive to maintain and eat into valuable teaching time. It can also save schools money by improving parental engagement, reducing absenteeism, decreasing negative behaviour referrals and motivating students to achieve more. Thereby helping schools to meet their school improvement plan targets.

## Positive behaviour

Vivo is a highly effective tool for encouraging positive behaviour for learning. Many schools use Vivo to directly promote positive student attitudes, politeness and manners, community contribution and volunteering.

**"It's a fantastic way to reward and recognise positive behaviours within our school. Students like the rewards and staff like how easy it is."**

Deputy Principal – Francis Greenway High School

## Vivo Worldwide

The use of school reward systems for improving motivation and behaviour is catching on all over the world. In the UK there are over 500 schools using Vivo and we get enquiries every day from various countries interested in Vivo.

## Awards

Winner of the 'BETT Best Leadership Management Solution' and the Education Investor award for 'Use of Technology'.



**93%**

Improvement in  
Behaviour

# STUDENTS LOVE VIVO

## Supporting Social Action

Vivo encourages students to expand their social and global consciousness. Students can earn extra Vivos for volunteering and community work and donate their Vivos to charity.

## Health & Wellbeing

Vivo partners with not-for-profit organisations to ensure that health and wellbeing campaigns reach the student population. Walk to school initiatives, healthy eating and physical exercise are promoted through our blog and competitions.

**“I have to work hard and do my best but I get rewarded for it which is awesome.”**

Student – Mark Oliphant College

## Extra Earners

Opportunities for extracurricular activities, taking the Vivo experience outside school and into home life.

## Leagues

Healthy competition and community cohesion is promoted amongst students through league tables.

## School targets

Full visibility of behaviour targets set by the school. Clear, fair and and consistent for all students.

## Anytime Access

Students can log in via their mobile phone or online to access their account and redeem their points.



### Finances

Financial advice with regular balance alerts and the Vivo account encourages financial awareness.

### Competitions

Regular talent contests and competitions with exciting incentives provided by our partners.

### VivoShop

Students can redeem their Vivos on gifts, vouchers, tickets and privileges selected from the VivoShop. The school customises, Vivo fulfils and students are happy and motivated.

### Gold Club

Schools can turn on the Gold Club module allowing students with over a certain amount of Vivos to have access to special privileges. e.g. skipping the lunch queue, access to games room.

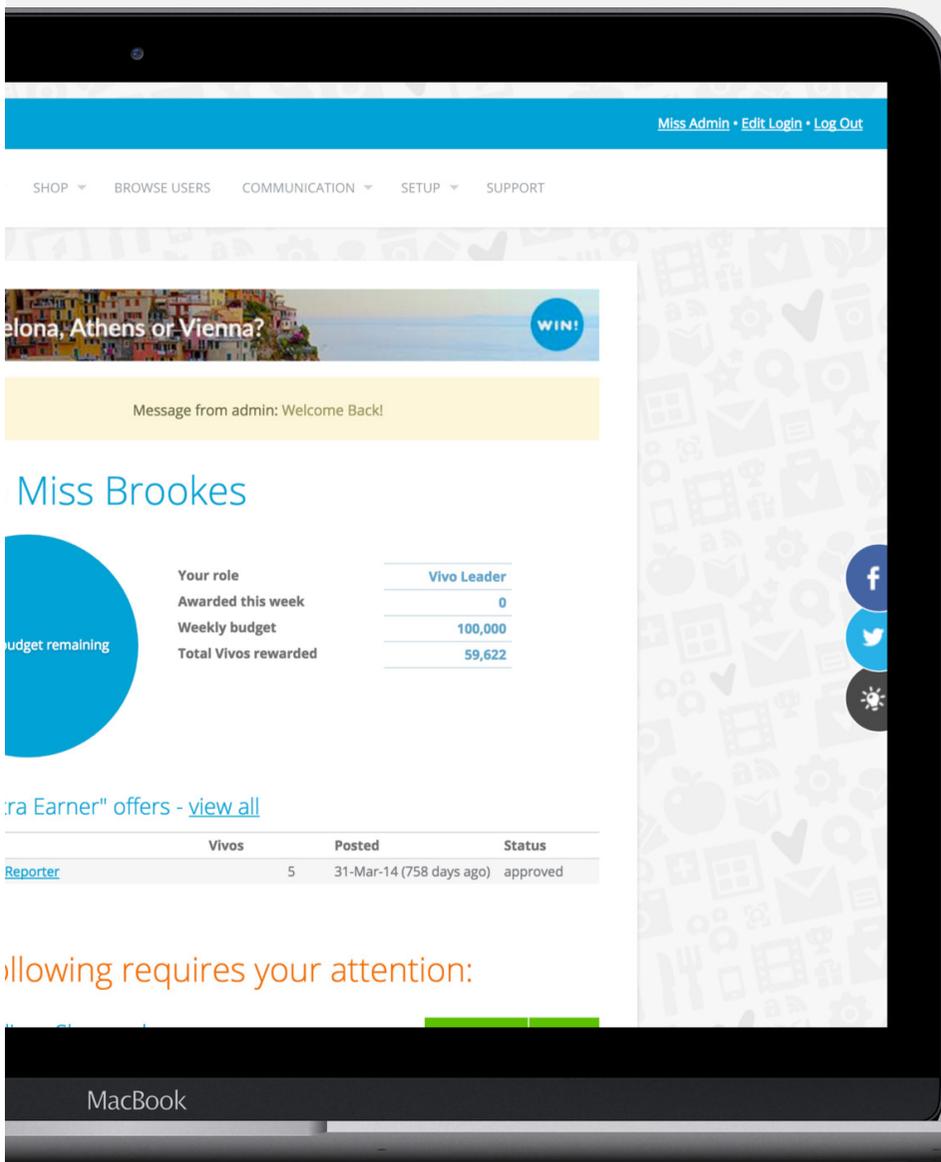
### Certificates

Schools can acknowledge the students' Vivo achievements by generating certificates when they reach set targets within a certain time period.

91%  
Feel more Valued

91%  
Enjoy School More





# TEACHERS LOVE VIVO

## Lesson Import

Your lessons are imported and accessible.

## Easy Rewarding

Three clicks to reward:

1. Choose who to reward
2. What to reward for
3. ...and submit.

## Budget Controls

Staff set weekly award limits and points per category, to ensure consistency and control.

## Statistics

View rewarding statistics, export leagues and track staff usage, ensuring transparency and fairness.

## Easy Access

Log in via the web or mobile app, both in and out of school to award Vivo points.

**“Assists in creating a positive learning environment where students are rewarded for positive behaviour, effort and learning; including completion of classwork and homework, improved effort, maintenance of good effort, having equipment ready for class, having the correct school uniform as well as active participation in lesson activities.”**

Teacher – Woodcrest State College

# PARENTS LOVE VIVO

## Feedback

Parents can log in to monitor their child's progress in real-time, set up alerts and notifications.

## Make a Pledge

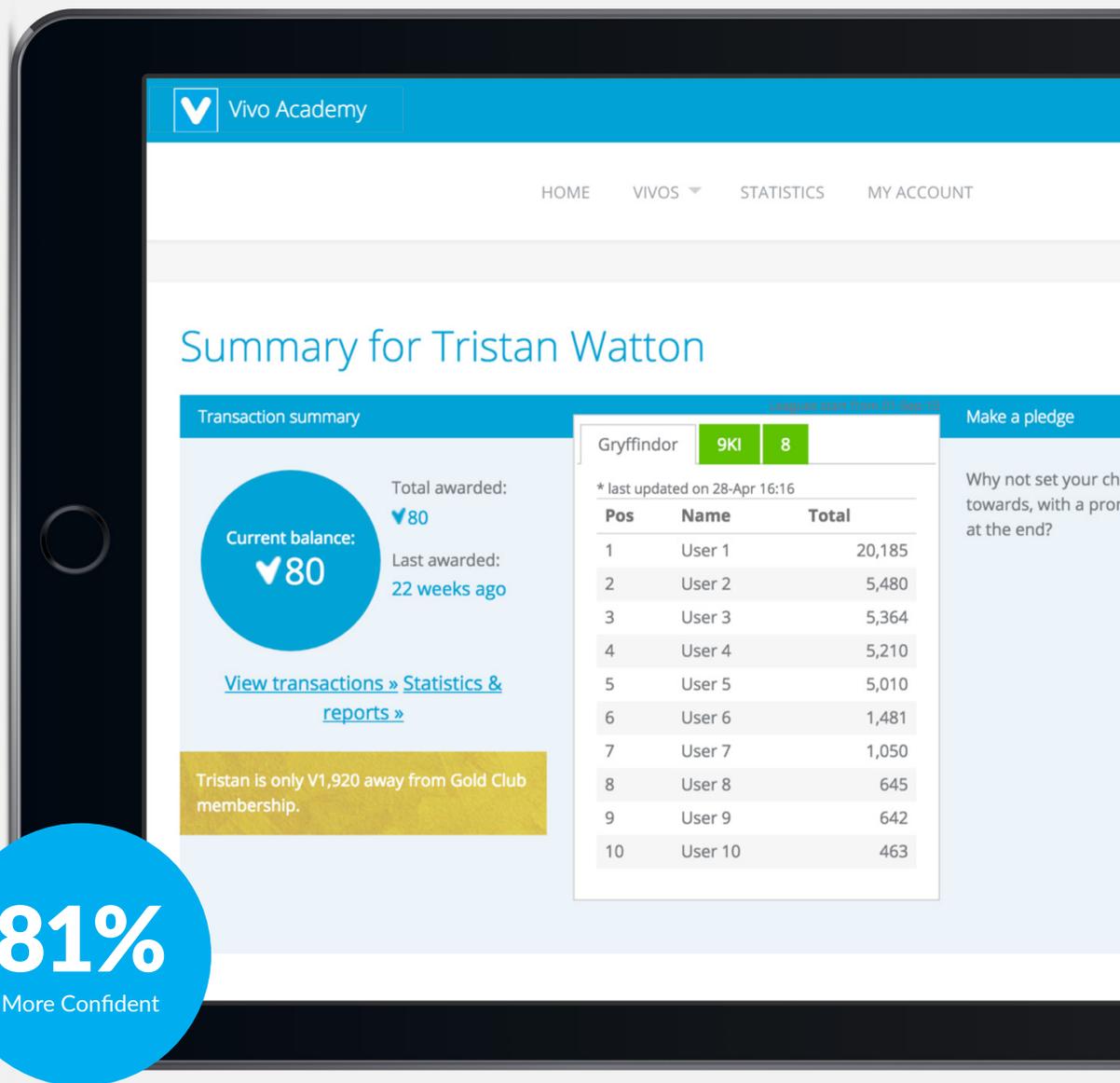
Parents can encourage and reward achievement by setting targets related to their child's progress and Vivo score.

## Mobile Access

Easy log in online or through the mobile app for real-time feedback.

**"The children really seem to respond to this. My daughter is always chattering about how many Vivos she's earned this week."**

School Parent



# PRIMARY SCHOOLS

Increasingly primary schools are turning to reward systems to foster healthy attitudes to learning. VivoJunior works for primary as:

- Schools set their own reward criteria. Teachers use it as a classroom recognition tool and can even use it on the interactive projector.
- Students earn points and parents can be directly involved in their child's progress.
- Rewards are engaging and tailored with certificates and stickers that support Golden Rules and positive behaviour frameworks.
- Rewards can be delivered via the VivoShop.

**Vivo is a journey which starts at primary school and can be continued into secondary education. The experience of using the motivational technology in their school years helps students develop skills such as better behaviour for learning, financial management, goal setting and achievements, community outreach and citizenship - thus preparing them for success in the real world.**



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